

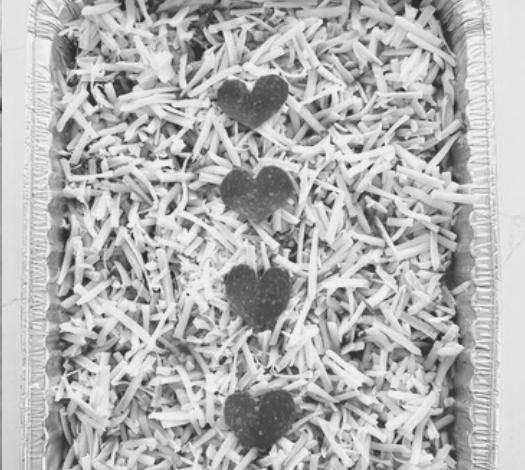


LASAGNA LOVE

2022 ANNUAL REPORT

How we feed families,
spread kindness, and
strengthen communities,
one lasagna pan at a time.





A MESSAGE FROM OUR EXECUTIVE DIRECTOR

2022: A Year of Love, Kindness, and Lasagna

As I stir through the memories of 2022, it feels a lot like mixing the perfect blend of ingredients for our amazing lasagnas. A pinch of challenge, a dash of resilience, and heaps of community love – resulting in a heartwarming dish that has not only filled stomachs but also souls. I am filled with a profound sense of gratitude for what we have achieved together. We not only navigated these challenges but also emerged stronger, more resilient, and more focused on our mission.



Throughout the year, we witnessed some of the most awe-inspiring moments. Our volunteers, often braving personal challenges, showed up each day, ready to make a difference. The stories that echoed within our community resonated deeply, from the single parent who found solace in a delivered meal to the elderly couple who felt connected in their isolation. These narratives were a testament to the enormous impact of a simple act of kindness. Financially, our donors stepped up in unprecedented ways, allowing us to extend our reach further than ever before. We innovated, adapted, and expanded, introducing new programs and refining our operations, ensuring that every individual we touched felt the warmth of Lasagna Love.

Our tagline, "Feed families, Spread Kindness, Strengthen Communities," isn't just words. It's our promise. It's what drives us daily. To our partners, supporters, staff, and everyone who believes in our mission – thank you. Your trust, collaboration, and passion drive us every day. As we look to our next year, I am excited about the journey ahead and the countless opportunities to create positive change together. Thank you for being a part of the Lasagna Love family and for making 2022 a truly remarkable year!

In Lasagna Love,

A handwritten signature in black ink that reads "Andria R. Larson". The script is fluid and cursive.

Andria R. Larson
Executive Director



OUR MISSION

Lasagna Love is a global nonprofit and grassroots movement that aims to positively impact communities by connecting neighbors through gestures of kindness and support. We aim not only to help address the incredible rise in food insecurity among families but also to provide a simple act of love and kindness when it is needed most. We also seek to eliminate stigmas associated with asking for help when it is needed most. Our mission is simple: feed families, spread kindness, and strengthen communities.

OUR VISION

A world where Lasagna Love isn't needed because we've successfully woven kindness back into the very fabric of our everyday lives.

OUR BOARD OF DIRECTORS

PRESIDENT

Rhiannon Menn

TREASURER

Erynn Peterson

SECRETARY

Jason Chen

BOARD MEMBERS

Alyssa Jefferies

Annica Blake

Wendi Taylor Nations

OUR STAFF

Andria Larson - *Executive Director and Operations Manager*
Stephanie Stocum - *Chief of Staff and Technical Project Manager*
Ruby Huizar - *Operations Assistant*

OUR VOLUNTEER LEADERSHIP

DIRECTORS

Ashley Mudge - *University Collaborations Director*
Lynn Hirsch - *Outreach Director*
Lauree Barnes - *Regional Director Captain*
Shari DiBrito - *Special Projects Director*
Wendy Agudelo - *PR Director*

ADMINISTRATORS

Amy Lieberman - <i>User Experience</i>	Jenn Jarman - <i>E-Commerce</i>
Ashley McTear - <i>Storytelling</i>	Jim Fisher - <i>PHP Script Developer</i>
Bethany Williams - <i>Donor Communications</i>	Julie Connolly - <i>Dashboard</i>
Christian Allinson - <i>Optimizer Support</i>	Kristen Savage - <i>Community Support</i>
Christian Parisi - <i>Videography</i>	Kristi Perkins - <i>Website</i>
Danielle Weisberg - <i>Operations Data</i>	Kaylyn Sena - <i>Social Media</i>
Donna Disbrow - <i>Local Leader Academy</i>	Neels de Coning - <i>Graphic Design</i>
Elisa Roovers - <i>Funding Support</i>	Tracy Suber - <i>Portal Reporting</i>
Emilly Grueso - <i>Public Relations</i>	Wendy Miller - <i>Operations Data</i>
Heather Harris - <i>Facebook Community</i>	Zac Gillman - <i>Portal Support</i>

REGIONAL DIRECTORS

Aimee Look - <i>IL</i>	Kelly Waldo - <i>ND</i>
Amy Simmons - <i>RI</i>	Kim Kazda - <i>NC</i>
Andrea Scullin - <i>MA</i>	Kristen Savage - <i>FL</i>
Angela Patterson - <i>AL</i>	Laney Schieffer - <i>IA & SD</i>
Angie Bouchard Madore - <i>ME</i>	Lauree Barnes - <i>CT</i>
Ashley Keating - <i>NH & VT</i>	Lisa Hade - <i>OH & MO</i>
Ashley Mudge - <i>AR, LA, OK & TX</i>	Maureen Feuti - <i>KY</i>
Bethany Williams- <i>CA</i>	Megan Ransbottom - <i>MS</i>
Donna Disbrow - <i>NJ</i>	Melanie Johnson - <i>TN</i>
Galit Allemeier - <i>GA</i>	Melissa Najafi - <i>Western Canada</i>
Jazmyne Walker - <i>PA</i>	Micala Teetzen - <i>KS & NE</i>
Jeff Haseltine - <i>AZ, CO, NM, NV & UT</i>	Nanette Maneage - <i>MN & WI</i>
Jennifer Jarman - <i>DE, MD, WV & Australia</i>	Stephanie Driscoll - <i>SC</i>
Jenny Burns - <i>IN & MI</i>	Stephanie Stocum - <i>NY</i>
Karyn Cram - <i>VA & D.C.</i>	Tricia McMullan - <i>Eastern Canada</i>
Kas Mehta - <i>AK, OR & WA</i>	Wendy Miller - <i>HI, ID, MT, WY & PR</i>

PLUS MORE THAN 252 LOCAL LEADERS

Our volunteer local leaders are the heart and soul of Lasagna Love. These incredible individuals manage the Lasagna Chefs in their area, recruit people in need of Lasagna Love, facilitate matches each week, host local events, and are thought partners across the organization. Lasagna Love would not exist without their energy, passion, and commitment to our mission.

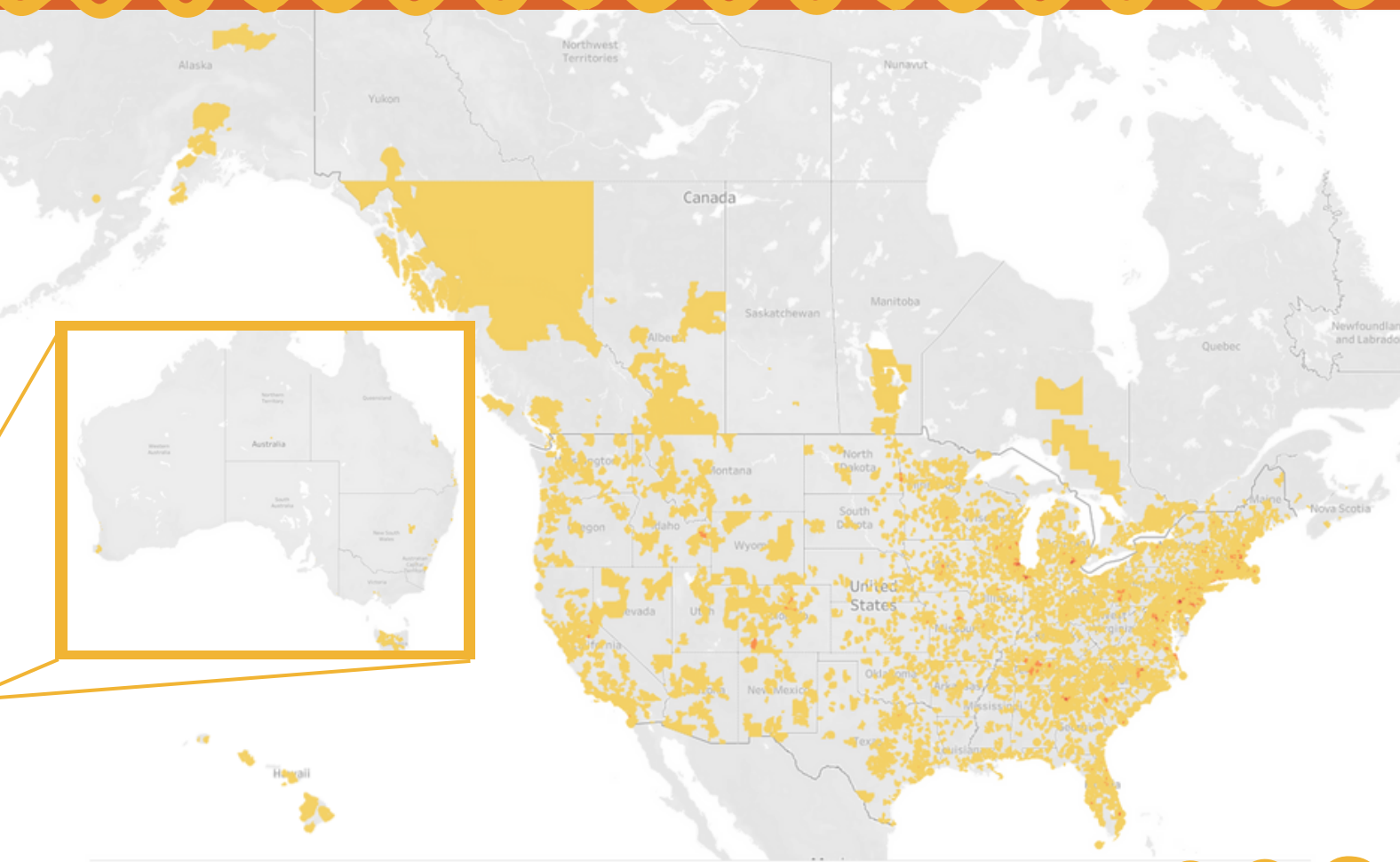




OUR IMPACT

*Our mission is simple:
feed families, spread kindness, and strengthen communities.*

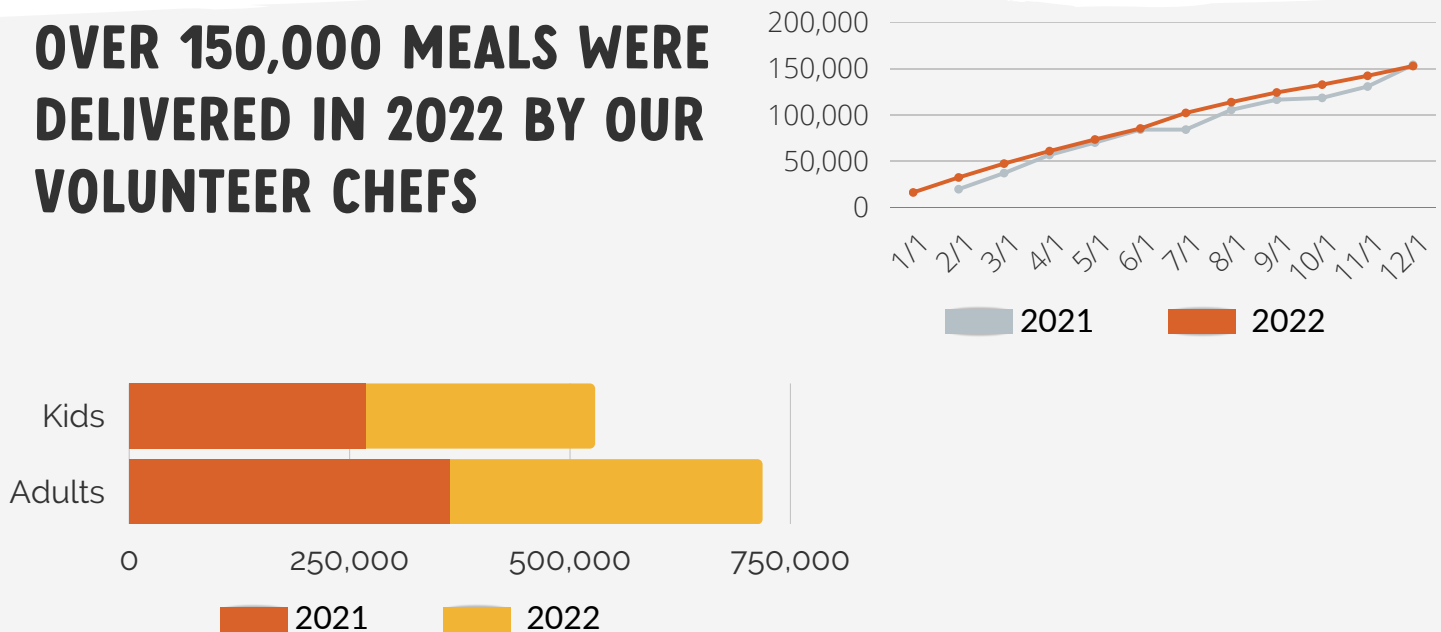
FROM 45,000 VOLUNTEERS IN 2021...



**...TO 67,000+ VOLUNTEERS ACROSS THE
US, CANADA, AND AUSTRALIA IN 2022**

LOVE, LAYERS, AND LEVERAGING: HOW LASAGNA VOLUNTEERS AND PARTNERSHIPS COOKED UP GROWTH!

**OVER 150,000 MEALS WERE
DELIVERED IN 2022 BY OUR
VOLUNTEER CHEFS**



\$100K GRANT TO SPREAD SUPPORT!

The vigilance and prompt action of a dedicated volunteer, Deea Hobbs, spotlighted an incredible opportunity for Lasagna Love. Swiftly rallying our vast network, we mobilized around 65,000 chefs and implored the broader community to cast their votes in support in just a short 2 days. The result? A monumental victory, as Lasagna Love was honored with a \$100,000 grant from KFC. This significant financial boost enabled us to further extend our outreach to those in need. Beyond the immediate monetary support, this grant played a pivotal role in streamlining the connection between our volunteers and their local communities. Thanks to this contribution, it equates to an impressive 3,400 lasagnas, tangibly manifesting our commitment to spreading love and warmth in our communities.



**KENTUCKY
FRIED
GIVING
CHALLENGE**

A fund to support non profits on TikTok



ORGANIZATIONAL GROWTH

We didn't just expand our reach; we began investing deeply in our leadership and volunteers, evolving from an agile nonprofit to a powerhouse of compassionate change, fortifying our mission's impact across the globe.

Empowering Leadership and Fostering Growth with Multi-faceted Learning

**91%**

**91% OF OUR VOLUNTEERS WHO WENT THROUGH
OUR LOCAL LEADER ACADEMY FELT EMPOWERED
AND READY TO SUCCEED IN THEIR NEW ROLE.**

In our journey at Lasagna Love throughout 2022, we underscored the immeasurable importance of skill training for nurturing effective and compassionate leadership. A Gallup study found that companies that invest in leadership development see a 115% improvement in customer metrics and a 35% increase in employee retention.* Moreover, according to the 2019 LinkedIn Workplace Learning Report, 94% of employees say they would stay at a company longer if it invested in their career development.**

Recognizing this critical need, we initiated a one-of-a-kind training program. Our comprehensive approach encompasses live sessions, video, slideshow presentations, consistent email follow-ups, and unwavering support from our established leadership team.

We aim to cater to the multifaceted learning preferences of our community. Whether you resonate with auditory instruction, visual content, or direct interaction, our program ensures a tailored experience. As we journey forward, our commitment to volunteers remains firm: to prioritize training, ensuring that Lasagna Love's leadership is empowered, knowledgeable, and deeply aligned with our mission.

*Source: Gallup, "How to Build a Leadership Development Program That Works."

**Source: LinkedIn, 2019 Workplace Learning Report



TECH-POWERED EFFICIENCY: HOW 2022 TRANSFORMED LASAGNA LOVE'S COMMUNITY FOCUS

In 2022, we enhanced our operational efficiency by integrating advanced technology and automation. By adopting industry-leading workplace applications, our support and leadership teams were better positioned to focus on our community, minimizing the time spent on manual processes.



REVOLUTIONIZING

VOLUNTEER MATCHING WITH THE OPTIMIZER

Lasagna Love continuously seeks to refine our processes, with a focus on optimization and utilization. We doubled down and sought out annual reviews of our technology processes in 2022. Our partnership with MIT's brightest – including diligent students and accomplished alumni – is a testament to this commitment, yielding transformative results. At the heart of this collaboration is our "Optimizer", a handcrafted code birthed from countless volunteer hours. More than just a tool, it's a bespoke matching platform amplifying Lasagna Love's impact. This Optimizer not only streamlines volunteer preferences regarding contribution frequency, delivery distances, and special requests but also underscores our dedication to fusing genuine service with leading-edge technology.



TECHNOLOGY VOLUNTEER SPOTLIGHT

As a volunteer since 2021, Kristi was one of the first to raise her hand to assist with the volunteer portal. While initially unfamiliar with the technology, she learned quickly. Her resourcefulness fixed bugs and implemented new functionality to enable the volunteer portal to grow and change alongside the organization's needs. The volunteer portal is truly the heartbeat of Lasagna Love, supporting daily operations of chefs contacting their matches, leaders managing the ongoing matches between chefs and requests, and so much more. Without Kristi's talents and tenacity, Lasagna Love would not have been able to scale and grow. Thank you, Kristi!





FINANCIALS

Lasagna Love is committed to operating with transparency. For more details than this summary, [download our 990s and more.](#)

2022 EXPENSES

\$4,246,885

>98%
PROGRAM
EXPENSES

89% Value of volunteer lasagna ingredients
(Donated, Non-Cash)

3.9% Technology to enable matching

3.3% Local Leader and Regional
Director Support

2% Administrative Expenses

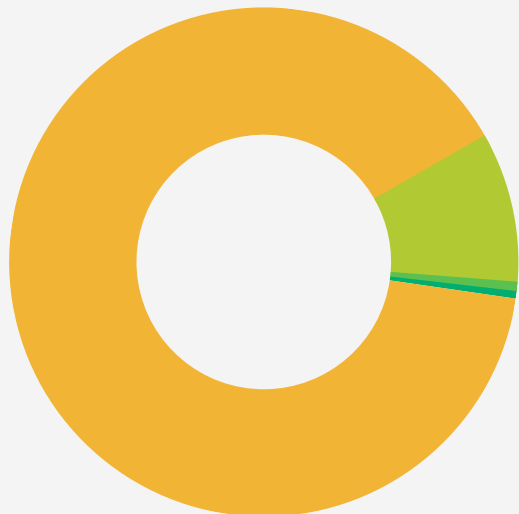
<1% Outreach, Social Media, and Marketing

<.2% E-Commerce Expenses



2022 REVENUES

\$4,195,548



89% Value of Lasagnas Delivered by Volunteers (Non-Cash)

10% Individual contribution

<1% Grants & Contract Revenue

<1% E-Commerce Revenue

MORE THAN MEETS THE EYE:

CELEBRATING \$3.75M IN LASAGNA MOMENTS!

"Our volunteer chefs, true community heroes, have showcased unparalleled dedication." In a remarkable display of community spirit, they contributed an astounding \$3,751,064.24 in in-kind donations. This isn't a cash tally but the heartfelt value of the lasagnas they passionately made and delivered to neighbors in need. Their efforts stand as a glowing testament to the profound generosity embedded in Lasagna Love's mission.



STATEMENTS OF FINANCIAL POSITION

DECEMBER 31, 2022

WITH COMPARATIVE TOTALS AS OF DECEMBER 31, 2021 (AUDITED)

	2022	2021
ASSETS		
Current Assets		
Cash	\$ 96,198	\$ 133,777
Inventory	4,006	7,082
Prepaid Expenses	1,382	0
	<hr/>	<hr/>
Total Current Assets	101,586	140,859
Equipment, net	<hr/> 1,392	<hr/> 1,844
	<hr/>	<hr/>
Total Assets	\$ 102,978	\$ 142,703
LIABILITIES AND NET ASSETS		
Current Liabilities		
Accounts Payable	\$ 10,284	\$ 15,331
Accrued Liabilities	19,120	2,462
	<hr/>	<hr/>
Total Liabilities	\$ 29,404	\$ 17,793
Net Assets		
Without donor restrictions	\$ 71,574	\$ 124,910
With donor restrictions	2,000	0
	<hr/>	<hr/>
Total Net Assets	\$ 73,574	\$ 124,910
Total Liabilities and Net Assets	\$ 102,978	\$ 142,703

STATEMENTS OF ACTIVITIES

DECEMBER 31, 2022

WITH COMPARATIVE TOTALS FOR YEAR ENDED DECEMBER 31, 2021 (AUDITED)

YEAR TOTALS

2022

2021

Revenues and Other Support

Contributions	\$ 399,428	\$ 294,780
In-kind donations (donated meals' cash value)	3,751,063	2,966,345
Grants and contracts	19,916	2,500
Other income	25,141	20,081

Total Revenue

	<u>\$ 4,195,548</u>	<u>\$ 3,283,706</u>
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Expenses

Program services (includes cash value of lasagnas donated)	\$ 4,126,721	\$ 3,177,912
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Supporting services	81,475	37,635
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Administrative	38,688	5,866
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Fundraising	<u>120,163</u>	<u>43,501</u>
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Total Supporting services

	<u>4,246,884</u>	<u>3,221,413</u>
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Total Expenses

	<u>\$ (51,336)</u>	<u>\$ 62,293</u>
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Change in Net Assets

Net Assets

Beginning of Year	\$ 124,910	\$ 62,617
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End of Year	\$ 73,574	\$ 124,910
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MEET LAUREE

"The minute I heard about Lasagna Love, I knew it was a perfect fit for me. I wanted to do more for my community and Lasagna Love provided flexibility with the opportunity to get involved in many ways from delivering to leadership. I love the belief that 'need comes in many forms' and that recipients do not need to prove what that "need" is. Our volunteers are spreading kindness to anyone who is overwhelmed, one lasagna at a time."

MEET MIKE

"Lasagna Love has allowed me to spread kindness and connect with my community in a meaningful way. It has been heartwarming to utilize my cooking skills to create delicious homemade lasagnas for families in need. I've learned so much about the diverse needs in my community and connected with an awesome network of volunteers. Kindness is contagious; keep spreading it!"



MEET MICHELA

"My journey with Lasagna Love began in October 2020 with the simple desire to lend a hand during the pandemic. I discovered an avenue to share my Italian heritage and turned my small kitchen into a haven of hope, serving up not just a meal but also a warm 'embrace' for those who needed it most. Being a part of LL has brought profound fulfillment to my own life and is a reminder that even in a busy world, we can always find the time to spread a little kindness and compassion."





For questions or more information,
please contact Andria Larson
Executive Director at andria@lasagnalove.org

Lasagna Love is a 501(c)(3) non-profit recognized by the IRS.

23 Cole Avenue
Williamstown, MA 01267
1.617.812.9339
www.lasagnalove.org

Feed families SPREAD KINDNESS *strengthen communities*

 [@wearelasagnalove](https://www.instagram.com/wearelasagnalove)  [/wearelasagnalove](https://www.facebook.com/wearelasagnalove)  www.lasagnalove.org